1. **FINANCIAL SUCCESS: Part 1**

*NOTE: In considering financial situation, judges will consider the whole application and how the financials are connected to the history, goals and strategies of the farm/ranch. Financials are not to be evaluated independent of the other sections.*

1. Using the grid below, please show your debt-to-asset ratio, including farm/ranch/personal debts and assets for each year requested:

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **Total Debt**  (combined farm/ranch and personal debt) | **Total Assets**  (combined farm/ranch and personal assets) | **Debt to Asset Ratio**  (total debt divided by total assets) |
| First year (\_\_\_\_\_\_\_) |  |  |  |
| 3 years ago |  |  |  |
| 2 years ago |  |  |  |
| 1 year ago |  |  |  |
| Current year projection |  |  |  |

Please indicate whether the above reflects:

* the portion of the farm/ranch you own, as indicated in 2(a).

OR

* the portion of the farm/ranch for which you make management decisions *if more than the amount you own*, as indicated in 2(b).

Give an explanation of related irregularities or strategies, if needed:

Using the grids below, please show total **farm/ranch** income, expenses and net profit for each year requested. *This should reflect anything related to the farm/ranch business(es) described in the application regardless of marketing practices, production methods or sources.*

**TOTAL INCOME = Farm/Ranch Income + All other income related to the farm/ranch business(es)**

**Other Income Examples:** farm bill payments, trade aid, conservation payments, net crop insurance benefits, and/or income derived from the marketing or selling of farm/ranch products/services such as specialty marketing, agritourism, etc. *(do not include off-farm or other enterprises that are unrelated to the farm/ranch operation)*

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **Farm/Ranch Income** | **+ All other farm/ranch-related income** | **= Total Income** |
| First year (\_\_\_\_\_\_\_) |  |  |  |
| 3 years ago |  |  |  |
| 2 years ago |  |  |  |
| 1 year ago |  |  |  |
| Current year projection |  |  |  |

**TOTAL EXPENSES = Farm/Ranch Expenses + Interest + Depreciation**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Year** | **Farm/Ranch Expenses** | **+ Interest** | **+ Depreciation** | **= Total Expenses** |
| First year (\_\_\_\_\_\_\_) |  |  |  |  |
| 3 years ago |  |  |  |  |
| 2 years ago |  |  |  |  |
| 1 year ago |  |  |  |  |
| Current year projection |  |  |  |  |

**NET PROFIT = Income – Expenses**

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **Total Income** | **– Total Expenses** | **= Net Profit** |
| First year (\_\_\_\_\_\_\_) |  |  |  |
| 3 years ago |  |  |  |
| 2 years ago |  |  |  |
| 1 year ago |  |  |  |
| Current year projection |  |  |  |

Please indicate whether the above reflects:

* the portion of the farm/ranch you own, as indicated in 2(a).

OR

* the portion of the farm/ranch for which you make management decisions *if more than the amount you own*, as indicated in 2(b).

Give an explanation of related irregularities or strategies, if needed:

**Accountant Signature: ­­**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Notary Signature:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ **Notary Stamp:**